

Dear Council Speaker Johnson,

The largest employer of New York City residents are its 185,000 small businesses. A majority of New Yorkers rely on steady jobs from local employers to survive the increasing cost of living. Yet the most secure jobs for low and middle income New Yorkers are being lost every day as long established core businesses are forced to close when their leases expire.

New York City faces a jobs crisis that must be addressed immediately as our job creators fight for their livelihood. Exorbitant rent increases and no rights to negotiate fair lease terms with their landlords are driving our local economies into the ground.

I believe a real solution has been presented that will give our local entrepreneurs -- in storefronts, manufacturing, not-for-profit organizations, performing arts and theater groups, art spaces and studios, recording and rehearsal studios, retail and service businesses, professional medical offices, commercial tenants -- the single most powerful tool to stay in business: equal rights in commercial lease renewal negotiation. If our small businesses face a crisis, their employees face a crisis, and that means we all face it. Give small business owners rights, so that their employees can have stability and our economy can continue to flourish.

I am calling on you, Mayor Bill de Blasio, and all New York City Council Members, to unequivocally support the *Small Business Jobs Survival Act *(File #: Int 0402-2014*), the only real solution to ensure we are saving and protecting all of our small business jobs and in turn, the local economy.

This SBJSA will allow small business owners the right to:

- A 10 year minimum lease with the right to renewal, so they can plan for the future of their business, continue to employ staff, and provide their service to the community.
- Equal negotiation terms during the lease renewal process with recourse to binding arbitration by a 3rd party if fair terms can't be agreed upon.
- Restrictions to prevent landlords from passing their property taxes on to small business owners.
- An end to rent-gouging, illegal extortion of unscrupulous landlords, and unconscionably high rent increases that affect ALL businesses.

On behalf of NYC's single largest employer and revenue generator for our neighborhoods, we ask that you do the right thing for your city and local communities.

Please support the Small Business Jobs Survival Act.

Sincerely yours,

